

# Oleochemicals Overview

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From the soap that cleanses your skin to the food you eat, countless everyday items share a common, natural origin: the palm fruit. The journey from this tropical fruit to a finished product is a fascinating story of science and innovation. This is the world of oleochemicals—chemicals derived from natural fats and oils.

While the term "oleochemical" might sound complex, the concept behind it is beautifully simple. It's about harnessing the power of nature and transforming it through smart science into ingredients that make our daily lives better, cleaner, and more efficient. Before you even leave for work in the morning, you've likely interacted with dozens of products made possible by this hidden science.

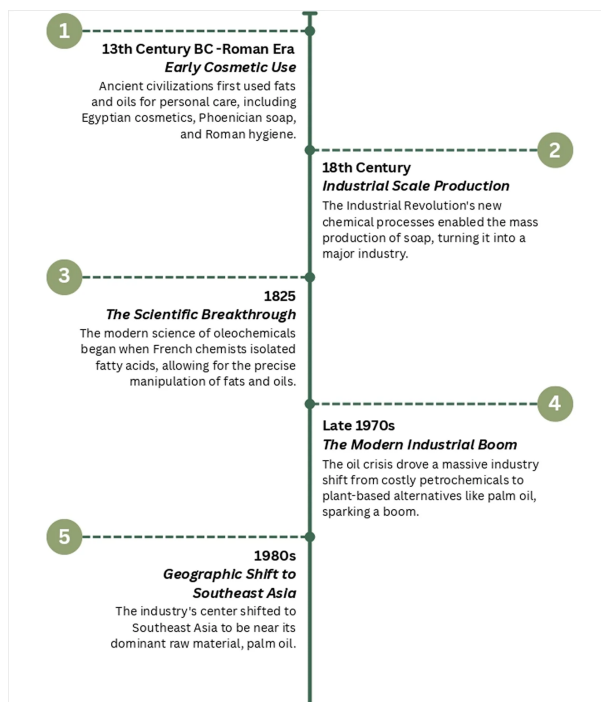
### What is Oleochemicals?

At their core, oleochemicals are chemicals derived from renewable sources like vegetable oils, making them a natural alternative to petroleum-based chemicals. We focus on the most significant source: the versatile palm fruit. Natural oils are primarily made of triglycerides, which are molecules containing two key parts: a glycerol backbone and three fatty acid chains. These are the fundamental building blocks of the industry. Through chemical processes like hydrolysis and transesterification, these triglycerides are split into their core components. Once separated and purified, they are transformed into the vast array of ingredients used in products worldwide.

## The History of Oleochemicals

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The use of natural oils is not a new concept. In fact, its history stretches back thousands of years, evolving from simple remedies to the sophisticated science we know today. What began as a basic human practice of using fats and oils for preservation, skincare, and fuel has blossomed into a global industry. This journey through time reveals how ingenuity and scientific discovery unlocked the hidden potential within these natural resources.



## Chemical Fundamentals

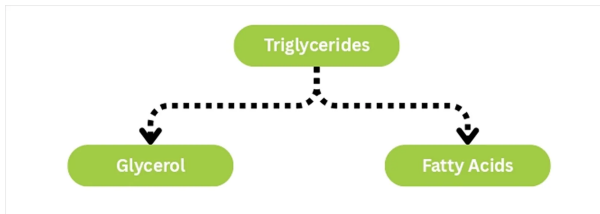
### Chemical Fundamentals

#### The Source: Two Oils from One Fruit

Every oleochemical starts inside a palm fruit, which uniquely provides two different oils. Palm oil comes from the fleshy outer part, while palm kernel oil comes from the inner seed. The key difference is their composition: palm kernel oil is highly saturated (rich in C12? Lauric Acid), making it solid and ideal for soaps, while palm oil is more unsaturated. This allows palm oil to be physically separated by cooling (fractionation) into solid stearin (for margarine) and liquid olein (for cooking oil).

#### The Chemical Transformation

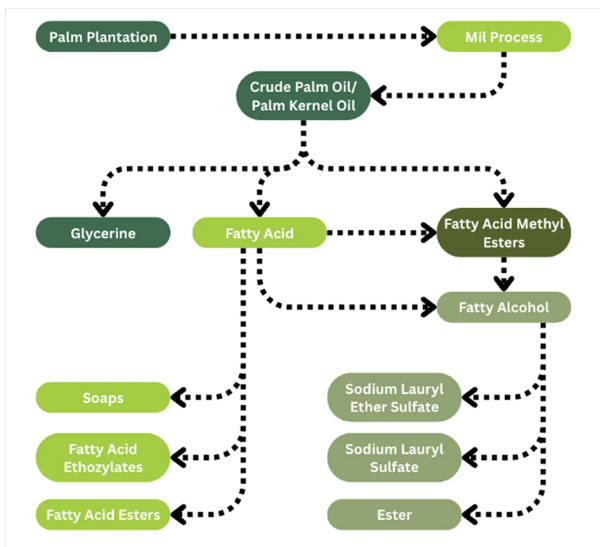
Before working with any oleochemical, your first step should always be to consult the Safety Data Sheet (SDS). Because oleochemicals can range from solid flakes to viscous liquids, the SDS provides the specific chemical profile, flash points, and reactive hazards necessary for a safe workspace.



Glycerol is purified through distillation to become Refined Glycerine, which is a key ingredient in pharmaceuticals, food, and cosmetics. Fatty Acids are also distilled and precisely separated by their carbon chain length (e.g., C12, C16, C18). These individual acids can be used directly or processed further through methods like hydrogenation to create Fatty Alcohols, which are essential for making surfactants for detergents and shampoos.

## The Manufacturing Journey

### The Manufacturing Journey



The oleochemical production journey begins at the Palm Plantation, which leads to the Mil Process to produce Crude Palm Oil/Palm Kernel Oil. This oil is then split into two core components: Glycerine and Fatty Acid. Fatty Acid is a versatile

building block, used directly to create Soaps, Fatty Acid Ethoxylates, and Fatty Acid Esters. Alternatively, it can be processed into Fatty Acid Methyl Esters, which are then converted into Fatty Alcohol. This final Fatty Alcohol is the key ingredient for making Sodium Lauryl Ether Sulfate, Sodium Lauryl Sulfate, and other Esters.

### Feedstock Preparation

Crude vegetable oils are refined to remove impurities before processing.

### Hydrolysis (Fat Splitting)

Triglycerides are split under high temperature and pressure into:

- Crude fatty acids
- Crude glycerol

### Fractional Distillation

Fatty acids are separated by carbon chain length and purity level.

### Hydrogenation

Unsaturated fatty acids may be hydrogenated to improve stability.

### Esterification

Fatty acids react with alcohol to form esters.

### Purification & Quality Control

Final products undergo:

- Acid value testing
- Iodine value testing
- Moisture content analysis
- Color & odor inspection

### Packaging & Distribution

Products are packed in:

- Drums
- IBC tanks
- Flexibags
- ISO tanks
- Bags

Strict quality standards ensure consistency across global supply chains.

## Standard Grades

### Standard Grades

*From Palm Fruit to Final Product*

PRODUCT	GRADE	APPLICATION
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Crude Glycerine

Crude Glycerine 80% Min  
Crude Glycerine 70% Min  
Crude Glycerine 80% High  
MONG

**1. Chemical & Resin Industry**

Crude glycerine serves as a sustainable bio-feedstock for synthesizing epichlorohydrin, which is a critical component in the production of epoxy resins and coatings.

**2. Agriculture & Animal Nutrition**

It is primarily used as a high-energy liquid additive in livestock feed to improve caloric intake and reduce dust during grain handling.

**3. Renewable Energy & Waste Management**

The material acts as a potent carbon source to boost methane yields in biogas plants and facilitate denitrification in wastewater treatment facilities.

**4. Construction & Manufacturing**

It is utilized as an efficient grinding aid in cement production and as a cost-effective antifreeze agent for industrial machinery and de-icing

**5. Personal Care & Pharmaceutical**

These sectors act as indirect consumers by sourcing refined glycerine produced from palm crude to manufacture lotions, soaps, and medicinal syrups.

<p>Refined Glycerine</p>	<p>Refined Glycerine 99.5% Min                  Refined Glycerine 99,7% Min                  (Mixed Animal Fat)                  Refined Glycerine 99.5% Min                  USP/BP                  Refined Glycerine 99,7% USP/BP                  Refined Glycerine 99,5% USP                  (Palm Based)                  Refined Glycerine 99,7% USP                  Grade                  Refined Glycerine 99.5% Min                  USP grade                  Refined Glycerine 99.7% Min                  USP/BP Grade                  Refined Glycerine 99.7% Min                  USP                  Refined Glycerine 99.5% Min                  USP                  Refined Glycerine 99.7% Min BP                  Refined Glycerine 99,5% USP                  Grade                  Refined Glycerine 99.6% Min</p>	<ol style="list-style-type: none"> <li><b>1. Personal Care</b>                      A cornerstone moisturizer in lotions, soaps, and creams that keeps skin and hair soft and hydrated.</li> <li><b>2. Pharmaceuticals</b>                      Used in medicines like cough syrups as a safe solvent, humectant, and preservative.</li> <li><b>3. Food &amp; Beverage</b> Acts as a food additive (E422) to sweeten, stabilize, and maintain moisture in products like snack bars.</li> </ol>
<p>Stearic Acid</p>	<p>Stearic Acid B1810                  Stearic Acid B1800                  Stearic Acid B1801                  Stearic Acid 1820                  Stearic Acid 1860                  Stearic Acid 1838                  Stearic Acid 1842                  Stearic Acid 1850                  Stearic Acid 1865                  ST 1 MY                  ST 8 MY                  Stearic Acid Sinar FAS (1843)                  Stearic Acid Rubber Grade</p>	<ol style="list-style-type: none"> <li><b>1. Cosmetics &amp; Personal Care</b>                      Provides hardness to bar soaps, a thick and creamy texture to lotions, and acts as an emulsifier in cleansers for a smooth, pearly appearance.</li> <li><b>2. Candles &amp; Waxes</b> Acts as a hardening agent, increasing the wax's melting point to ensure a longer, slower, and cleaner burn.</li> <li><b>3. Industrial Manufacturing</b> Used as a lubricant and release agent in plastic and rubber production to prevent sticking and improve durability.</li> <li><b>4. Food &amp; Beverage</b> Functions as a food-grade stabilizer and anti-caking agent to improve texture in baked goods, shortening, and candies.</li> </ol>

<p>Soap Noodles</p>	<p>Refined Glycerine 99.5% Min                  Refined Glycerine 99.7% Min (Mixed Animal Fat)                  Refined Glycerine 99.5% Min USP/BP                  Refined Glycerine 99.7% USP/BP                  Refined Glycerine 99.5% USP (Palm Based)                  Refined Glycerine 99.7% USP Grade                  Refined Glycerine 99.5% Min USP grade                  Refined Glycerine 99.7% Min USP/BP Grade                  Refined Glycerine 99.7% Min USP                  Refined Glycerine 99.5% Min USP                  Refined Glycerine 99.7% Min BP                  Refined Glycerine 99.5% USP Grade                  Refined Glycerine 99.6% Min</p>	<ol style="list-style-type: none"> <li>1. <b>Toilet Soap Noodles (TFM 78%)</b>                      With a high TFM, these are used to create luxurious and gentle beauty bars that provide a creamy, skin-friendly experience.</li> <li>2. <b>Laundry Soap Noodles (TFM 64%)</b>                      A lower TFM makes these noodles ideal for powerful cleaning, engineered to produce laundry bars that tackle tough dirt and stains.</li> <li>3. <b>Swing Soap Noodles (TFM 70%)</b>                      Offering a balance between cleansing and mildness, this multi-purpose grade is adaptable for a wide range of applications, from all-purpose soaps to specialty bars.</li> </ol>
<p>Lauric Acid</p>	<p>Lauric Acid 70% Liquid</p>	<p><b>A core ingredient in shampoos, body washes, and facial cleansers.</b></p>
<p>Oleic Acid</p>	<p>Oleic Acid 75%</p>	<p><b>Used in cosmetic formulas for hydration and as a key component in industrial lubricants.</b></p>

Presented above represent only a small fraction of the diverse and expansive palm derivatives market. From high-performance lubricants and sustainable plastic additives to advanced surfactants for personal care and high-purity emulsifiers for the food industry, palm derivatives offer unparalleled versatility and bio-based efficiency. As global manufacturing continues to transition toward green chemistry and renewable feedstocks, the applications for these palm derivatives are expanding into new industrial frontiers, reinforcing the role of palm-derived solutions as a cornerstone of the modern bio-economy.

## Safety Handling and Storage

### Safety Handling and Storage

#### A Guide to Best Practices

Safety and product quality go hand-in-hand. While most basic oleochemicals—such as fatty acids, alcohols, and glycerin—are generally considered non-hazardous, following rigorous handling and storage procedures is essential to protect your team and maintain the integrity of the product.

#### Always Put Safety First

Before working with any oleochemical, your first step should always be to consult the Safety Data Sheet (SDS). Because oleochemicals can range from solid flakes to viscous liquids, the SDS provides the specific chemical profile, flash points,

and reactive hazards necessary for a safe workspace.

### **Proper Handling and PPE**

When working with oleochemicals, your Personal Protective Equipment (PPE) should be tailored to the product's physical form:

- For Solids (Flakes/Powder): Use a dust mask to avoid inhaling airborne particles and safety glasses to prevent eye irritation.
- For Liquids/Distillates: Use chemical-resistant gloves and splash goggles.
- Thermal Protection: Many oleochemicals are transported or stored in a molten state; heat-resistant clothing is vital when handling materials at elevated temperatures to prevent thermal burns.

## **Sustainability and Innovation**

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#### **Future Industry Trends**

The future of the manufacturing world is firmly rooted in renewable chemistry. As the global community seeks alternatives to fossil-fuel derivatives, the oleochemical industry has moved from the periphery to the center of the "Bio-Economy." Market forecasts reflect this powerful trend, with projections showing the global oleochemical market growing from approximately \$30 billion in 2025 to over \$50 billion by the early 2030s.

#### **What's driving this expansion?**

A clear and decisive global shift away from petroleum-based products (petrochemicals) toward bio-based feedstocks. This change is fueled by two key forces:

- Consumer Demand: Today's market prioritizes "clean label" products. From personal care to home detergents, consumers are looking for renewable, biodegradable, and plant-based ingredients.
- Regulatory Pressure: Global mandates, such as carbon taxes and plastic reduction targets—are pushing industries toward a "green economy."

#### **The Center of Innovation**

This shift places oleochemicals at the heart of industrial breakthrough. We are seeing a wave of secondary oleochemical derivatives specialty esters and amides—that are enabling the creation of:

- Advanced Bioplastics: Fully compostable packaging solutions.
- Biosurfactants: High-performance cleaning agents with zero aquatic toxicity.
- Green Lubricants: High-stability oils for the automotive and maritime industries that protect the environment in case of leaks.